Cost per insertion and couple year of protection for post-partum intrauterine devices and implants provided during service scale-up in Kigali, Rwanda [version 1; peer review: 1 approved with reservations, 1 not approved]

Kristin M. Wall, Rosine Ingabire, Susan Allen, Etienne Karita

Abstract

Introduction: In two high-volume government hospitals, their two affiliated health facilities, and two additional health facilities, we developed and implemented post-partum intrauterine device (PPIUD) and post-partum (PP) implant promotions and service delivery procedures between May and July 2017 in Kigali, Rwanda. Between August 2017 and July 2018, 9,073 pregnant women received PPIUD/PP implant promotions who later delivered in one of our selected facilities. Of those, 2,633 had PPIUDs inserted, and 955 had PP implants inserted.

Methods: Here, we detail the expenditures during the implementation from the payer perspective (including both the implementation costs and the cost of contraceptive methods) and estimate the cost per PPIUD insertion, PP implant insertion, and couple years of protection (CYP) for PPIUD and PP implant users. Research costs for formative work were excluded.

Results: A total of $74,147 USD was spent on the implementation between August 2017 and July 2018. The largest expense (34% of total expenses) went toward personnel, including doctoral-level, administrative, data management and nurse counseling staff. Training for PPIUD and implant providers and promoters comprised 8% of total expenses. Recruitment and reimbursements comprised 6% of expenses. Costs of implants to the government comprised 12% of the expenses, much higher than the cost of IUDs (1%). Costs per
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Author roles: Wall KM: Conceptualization, Data Curation, Formal Analysis, Funding Acquisition, Investigation, Methodology, Project Administration, Supervision, Writing – Original Draft Preparation, Writing – Review & Editing; Ingabire R: Data Curation, Investigation, Methodology, Project Administration, Supervision, Writing – Review & Editing; Allen S: Conceptualization, Funding Acquisition, Methodology, Project Administration, Resources, Writing – Review & Editing; Karita E: Conceptualization, Investigation, Methodology, Project Administration, Supervision, Writing – Review & Editing

Competing interests: No competing interests were disclosed.

Grant information: This work was supported by the Bill & Melinda Gates Foundation [OPP1160661]. Additional support came from the Emory University Research Council Grant [URCGA16872456], Emory Global Field Experience Award, the Emory Center for AIDS Research [P30 AI050409], the National Institutes of Health [NIAID R01 AI51231; NIAID R01 AI64060; NIAID R37 AI51231], Emory AITRP Fogarty [SD43TW001042], and the International AIDS Vaccine Initiative (IAVI) [SOW2166]. The contents of this manuscript are the responsibility of the authors and do not necessarily reflect the views of the funders.

The funders had no role in study design, data collection and analysis, decision to publish, or preparation of the manuscript.

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Introduction
Voluntary family planning (FP) is one of the most cost-effective public health interventions, reducing both maternal and child mortality and improving national economies. However, there is high unmet need for family planning in the developing world. In post-partum periods, 50–90% of women experience unmet need, while 95% of women desire to avoid pregnancy for at least 1 year after delivery. In Rwanda, although only 2% of post-partum women report a desire for another child within 2 years of delivery, the unmet need in the post-partum period is 51%.

To meet women’s post-partum fertility goals and improve maternal-child health via birth spacing or limiting, the Rwandan government has made post-partum family planning a key objective of the Rwandan Family Planning 2020 Commitment (Objective 2: ‘Scale up the post-partum family planning (PPFP) in all health facilities in Rwanda to increase method choice including access to long term methods…’)) with the goal of preventing 250,000 unintended pregnancies annually.

Long-acting reversible contraceptive (LARC) methods (the copper intrauterine device (IUD) and hormonal implant) are not only the most effective reversible methods (lasting 10 and 3–5 years, respectively, with typical use failure rates <1%/year), but are very cost-effective. A post-partum IUD (PPIUD) can be inserted immediately after delivery of the placenta, during a cesarean delivery, up to 48 hours after childbirth, or beginning at 4 weeks after delivery. A post-partum (PP) implant can be inserted any time after delivery. However, IUDs and implants make up a relatively small share of method use in Rwanda.

To address this issue, funding from a Bill and Melinda Gates Grand Challenge Award was received to improve PPIUD supply and demand in Kigali, Rwanda, with supplementary funding from Emory University to provide PP implant services. Briefly, in two large health centers (providing antenatal care (ANC), family planning, and infant vaccination services), their two adjoining referral hospitals (providing routine and complex labor and delivery), and two additional large health centers (providing ANC, family planning, routine labor and delivery, and infant vaccination services), Emory-based non-governmental organization Projet San Francisco (PSF) developed and implemented PPIUD and PP implant promotions and service delivery procedures in August 2017. By July 2018, 9,073 pregnant women received PPIUD/PP implant promotions who later delivered in one of our selected facilities. Of those, 2,633 had PPIUD inserted, and 955 had PP implants inserted. This represented a significant increase in PPIUD and PP implant uptake versus the 6 months prior to our implementation (p<0.001). Here, we detail expenditures during the implementation and estimate the cost per PPIUD insertion, PP implant insertion, and couple years of protection (CYP) for PPIUD and PP implant users to inform decision-making by the Ministry of Health and to estimate the cost of scaling up activities.

Methods
Ethical considerations and consent
The Emory University Institutional Review Board (IRB) and the Rwanda National Ethics Committee (RNEC) approved the research component (focus group discussions and surveys) of the project (IRB 00001497). Written informed consent was obtained from all participants prior to enrollment. The Emory University IRB determined the programmatic service delivery component of the project (PPIUD promotions and insertions performed in government clinics) was exempt from review.

PPIUD/PP Implant program development and operations
The PPIUD/PP implant intervention (described in detail previously) was developed with input from stakeholders, providers, community health workers (CHW), and couples/clients. Stakeholders included the Rwanda Ministry of Health, the District Mayors, the Rwandan Family Planning Technical Working Group, and clinic directors. Through formative work between May and July 2017, we evaluated knowledge, attitudes, and practices regarding PPIUD/PP implant services among community health workers and providers and clients/couples. This formative work led to the development of intervention operational procedures and a promotional flipchart to be delivered to women or couples. Promotions were conducted primarily by counselors during ANC, labor and delivery, and infant vaccination services or within the community by CHW. In August of 2017, nurses and midwives working in labor and delivery and family planning departments began training in PPIUD insertions (implant insertion training had been previously provided). Clinic staff and CHWs were trained to promote the PPIUD/PP implant services. Follow-up appointments for PPIUD clients were between 10 days and 6 weeks after PPIUD insertion.

PPIUD/PP implant program costs
We used a standard, comprehensive micro-costing approach as recommended to calculate the net cost of the PPIUD/PP implant intervention from the payer perspective. Using standardized data collection tools, resource use data was collected from expenditure records, study case report forms, and interviews with program implementers.

Part-time salaries and fringe were provided for three Emory researchers and the PSF Director. PSF-based personnel included a dedicated physician with part-time support from two project physicians, two study coordinators, a senior nurse counselor, a data manager, and two promotions managers. Per diems were provided for trainees during training activities. Training costs included the costs of training providers to insert PPIUDs during a 2-day didactic training and mentored practical certification process, and the costs of training PPIUD/PP implant promotional agents. Field travel included travel for Emory-based researchers and transportation for local staff. Other field expenses included wire transfer fees, transcription and translation services, and meals during trainings. Recruitment/reimbursement expenses began in February/March 2018 and included: PPIUD client transport reimbursement for follow-up visits ($2.29 United States
Dollars (USD)/client), reimbursements for CHW promoters ($0.57 USD/client presenting their referral when requesting a PPIUD or PP implant), reimbursements for providers ($1.20 USD/PPIUD and $0.57 USD/PP implant insertion), and reimbursements to the selected facilities for administrative costs associated with implementing the PPIUD/PP implant program ($57 USD/facility/month). CHW and clinic provider reimbursements used the Rwandan performance-based-financing (PBF) system as a guide.$1. Communications expenses included internet and phone airtime for staff. Field consumables/office supplies included specula, forceps, batteries, logbooks, chargers for tablets, PPIUD kits and various office supplies.

We also included the cost of methods (estimated from the prices incurred by the United Nations Population Fund (UNFPA) in 2015 of $0.37 USD per copper T380 IUD and $8.93 USD per Jadelle levonorgestrel rod implant (http://mshpriceguide.org/en/home/), and converted to 2018 USD ($0.39 and $9.49 USD, respectively). Expenditures are reported by activity in 2018 USD.

Only implementation costs related to service provision were included (i.e., we did not include research costs for formative work conducted between May and July 2017). Thus, the expenses presented represent the frontline implementation costs required to implement the program between August 2017 and July 2018 from the payer’s perspective. No discounting of costs was performed given the short time horizon. We follow the Consolidated Health Economic Evaluation Reporting Standards.$4.

**PPIUD/PP implant program outcomes**

Outcomes of interest include the number of PPIUDs and PP implants inserted and the cumulative couple years of protection (CYP) for PPIUD and PP implant users. CYP is a commonly used estimate of the length of contraceptive protection against pregnancy provided per unit of that method and is estimated at 4.6 for the Copper T380 IUD and 3.8 CYP for Jadelle (5 year) implant$13 (https://www.usaid.gov/what-we-do/global-health/family-planning/couple-years-protection-cyp). Using the cost measures and outcomes of interest, we calculated the cost per PPIUD inserted, cost per PP implant inserted, cost per CYP for PPIUD users, and cost per CYP for PP implant users. No discounting of outcomes was performed given the short time horizon of the 12-month implementation.

**Results**

Raw data for this study are available in Dataset 1.$4.

**PPIUD/PP implant program costs**

Program costs are summarized in Table 1. A total of $74,147 USD was spent on the implementation between August 2017 and July 2018. The largest expense (34% of total expenses) went toward personnel, including doctoral-level (MD and PhD) researchers, and administrative, data management and nurse counseling staff. Trainings for PPIUD and implant promoters and PPIUD providers comprised 8% of total expenses. Recruitment and reimbursements comprised 6% of expenses. Costs of implants to the government comprised 12% of the expenses, much higher than the cost of IUDs (1%).

<table>
<thead>
<tr>
<th>Costs incurred by implementation activity</th>
<th>USD</th>
<th>Percentage of total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Salaries and fringe: PSF and clinic staff</td>
<td>$25,051</td>
<td>34%</td>
</tr>
<tr>
<td>Salaries and fringe: Emory employees</td>
<td>$14,225</td>
<td>19%</td>
</tr>
<tr>
<td>Trainings</td>
<td>$6,099</td>
<td>8%</td>
</tr>
<tr>
<td>Field travel</td>
<td>$5,363</td>
<td>7%</td>
</tr>
<tr>
<td>Other field expenses</td>
<td>$5,820</td>
<td>8%</td>
</tr>
<tr>
<td>Recruitment/reimbursement</td>
<td>$4,510</td>
<td>6%</td>
</tr>
<tr>
<td>Communication</td>
<td>$1,427</td>
<td>2%</td>
</tr>
<tr>
<td>Field consumables/office supplies</td>
<td>$1,129</td>
<td>2%</td>
</tr>
<tr>
<td>Field facilities</td>
<td>$433</td>
<td>1%</td>
</tr>
<tr>
<td><strong>Cost of methods</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Cost of implants*</td>
<td>$9,063</td>
<td>12%</td>
</tr>
<tr>
<td>Cost of IUDs*</td>
<td>$1,027</td>
<td>1%</td>
</tr>
<tr>
<td><strong>Total Expenses</strong></td>
<td>$74,147</td>
<td></td>
</tr>
</tbody>
</table>

*$0.39/IUD and $9.49/implant (2018 USD). PPIUD, post-partum intrauterine device; PP, post-partum, IUD, intrauterine device; USD, United States Dollars.

**PPIUD/PP implant program outcomes**

Program outcomes are summarized in Table 2. Costs per insertion were $25/PPIUDs and $77/PP implant. Costs per CYP were $5/PPIUDs and $20/PP implant.

**Discussion**

The PPIUD/PP implant implementation provided services at a low cost per insertion and CYP. Understanding the cost per PPIUD/PP implant inserted can help to inform decision-making by the Ministry of Health and to estimate the cost of scaling up PPIUD/PP implant service implementation activities. Since cost per CYP is a standard and commonly used measure, our estimates of cost of CYP also help the government to determine contraception funding priorities.

For comparison, in a previous study conducted in Rwanda, 478 PPIUDs were inserted over 15 months in 12 sites at an incremental cost of $95,004 USD. After amortization of training costs over three years, investigators estimated outcomes of $110/PPIUD inserted and $24/CYP for the PPIUD$15.

Several other studies have made estimates of method cost per CYP, though not specifically in post-partum periods. The World Bank estimated that the cost per CYP for reversible modern methods in Ethiopia, Uganda, Burkina Faso, and Cameroon was lowest for the IUD ($4.14-$23.35), while the costs per CYP for oral contraceptive pills (OCPs) ($17.00-$31.45) and implants and injectables ($19.84-$58.54) were much higher$16. Using data from 13 USAID tier one priority reproductive health countries and service delivery costs, researchers estimated that the cost per CYP was <2.00 for the IUD and roughly $4.00 for Sino-Implant, $7.00 for DMPA and OCPs, and $8.00 for

<table>
<thead>
<tr>
<th>Outcome Measure</th>
<th>Cost per Activity (USD)</th>
</tr>
</thead>
<tbody>
<tr>
<td>PPIUD insertion</td>
<td>$25</td>
</tr>
<tr>
<td>PP implant insertion</td>
<td>$77</td>
</tr>
<tr>
<td>CYP for PPIUD</td>
<td>$5</td>
</tr>
<tr>
<td>CYP for PP implant</td>
<td>$20</td>
</tr>
</tbody>
</table>

Table 1: Allocation of costs for the PPIUD/PP implant implementation by activity (August 2017–July 2018). Only direct costs included; all costs in 2018 USD.
It would have also been informative to estimate the cost per CYP for OCP refills or 3-monthly injectables. This would have decreased our estimated costs per insertion and CYP. Finally, our results are most generalizable to sub-Saharan African countries.

**Conclusions**

There is consensus in the international community that greater investment in postpartum family planning, and the IUD in particular, is needed. We have developed a successful, multi-level intervention that increases PPIUD and PP implant uptake that has low costs per insertion and CYP. Future analyses will explore whether the intervention is cost-effective (or potentially cost-saving).

**Data availability**

Underlying data are available from Harvard Dataverse. Dataset 1: Replication Data for an interim evaluation of a multi-level intervention to improve post-partum intrauterine device (PPIUD) services in Rwanda (https://doi.org/10.7910/DVN/WLZ7PC).

Data are available under a Creative Commons Zero (“CC0”) Public Domain Dedication Waiver.

**Grant information**

This work was supported by the Bill & Melinda Gates Foundation [OPP1160661]. Additional support came from the Emory University Research Council Grant [URCGA16872456], Emory Global Field Experience Award, the Emory Center for AIDS Research [P30 AI050409], the National Institutes of Health [NIAID R01 AI51231; NIAID R01 AI64060; NIAID R37 AI51231], Emory AITRP Fogarty [5D43TW001042], and the International AIDS Vaccine Initiative (IAVI) [SOW2166]. The contents of this manuscript are the responsibility of the authors and do not necessarily reflect the views of the funders.

*The funders had no role in study design, data collection and analysis, decision to publish, or preparation of the manuscript.*

### Table 2. Outcomes of interest for the PPIUD/PP implant implementation (August 2017–July 2018). All costs in 2018 USD.

<table>
<thead>
<tr>
<th>Outcome</th>
<th>Value</th>
</tr>
</thead>
<tbody>
<tr>
<td>PPIUDs inserted (N)</td>
<td>2,633</td>
</tr>
<tr>
<td>Cumulative CYP for PPIUD users*</td>
<td>12,112</td>
</tr>
<tr>
<td>Cost per PPIUD inserted</td>
<td>$25</td>
</tr>
<tr>
<td>Cost per CYP for PPIUD users</td>
<td>$5</td>
</tr>
<tr>
<td><strong>Implant outcomes</strong></td>
<td></td>
</tr>
<tr>
<td>PP Implants inserted (N)</td>
<td>955</td>
</tr>
<tr>
<td>Cumulative CYP for PP implant users*</td>
<td>3,629</td>
</tr>
<tr>
<td>Cost per PP implant inserted</td>
<td>$77</td>
</tr>
<tr>
<td>Cost per CYP for PP implant users</td>
<td>$20</td>
</tr>
</tbody>
</table>

*Assumes CYP for IUD is 4.6 and for the Jadelle implant is 3.8. PPIUD, post-partum intrauterine device; PP, post-partum; CYP, couple years of protection; USD, United States Dollars.

Jadelle. Finally, a study in Zambia estimated costs per CYP were $8.69 for the IUD and $15.15 for the implant.

Although it is difficult to compare estimates of cost per CYP across studies because of different approaches to measuring and including costs, these studies all indicate that the IUD has the lowest cost per CYP versus other reversible methods, and that estimated costs per CYP are consistency higher for the implant versus the IUD, largely because of difference in commodity costs (http://mshpriceguide.org/en/home/).


Open Peer Review

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Version 1

Reviewer Report 17 December 2018

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Kate H. Rademacher
FHI 360, Durham, NC, USA

Postpartum family planning is a very timely and important topic, and I appreciate the authors efforts to conduct a costing analysis of the PPIUD and PP-implant intervention described. However, I have substantial concerns about the methods described, and therefore am not recommending indexing of the article in its current format. I encourage the authors to consider re-doing the costing analysis to incorporate the feedback below.

A summary of my concerns about the methods are as follows:

1. The authors say that they use “a standard, comprehensive micro-costing approach as recommended to calculate the net cost of the PPIUD/PP implant intervention from the payer perspective.” They reference the CHEERS economic standards described in the paper by Husereau et al. However, in the paper by Husereau et al, there is no recommendation for calculating “net costs” which is what the authors say they did. Instead, in the CHEERS checklist in the Husereau et al. paper, they indicate that *incremental* costs should be calculated/reported. The reporting of “net costs” begs the question net of what? I encourage the authors to re-do the analysis and report incremental costs of the intervention (see comment #2 below for more on this).

2. The biggest concern I have about the methods is that it appears that research costs were included in the cost calculation. This is not typical in a micro-costing analysis like this. Typically, only the incremental costs of the intervention itself are included in a costing analysis (unless the authors expect the research component to continue as part of the standard way that the service is provided moving forward). As such, I would not include costs in your analysis such as salaries for researchers, salaries for study coordinators, travel for research staff, tablets (if used for data collection), transcription of research interviews, etc.

3. In addition to the issues noted above, the authors indicate that they are reporting from the “payer” perspective but they do not indicate who the “payer” is. The client? The health system? This is important because some costs that were included in the analysis should
potentially be removed depending on who the payer is. For example, if you’re reporting costs from the health system perspective, then the “client transport reimbursement for follow-up visits” should not be included if that is a cost only incurred by the woman.

4. A smaller comment: please also indicate if costs of consumables/supplies (such as specula, forceps) were divided by an estimated number of uses to get a per insertion cost.

5. Related to #2 above, the authors conclude that the results can “inform decision-making...to estimate the cost of scaling up activities.” But is unclear if/how the intervention costs would differ from scale-up costs. It would be helpful to know which components of the intervention, if any, were only included in the pilot phase vs. would be included in potential later scale-up phase(s).

6. The authors make the statement that “The PPIUD/PP implant service implementation provided services at a low cost per insertion and CYP.”. However, it not clear what comparison is used to draw this conclusion. Low compared to what? In the Discussion section, the authors compare the costs to another PPIUD study in Rwanda and indeed, the cost per insertion and cost per CYP of the PPIUD was lower in the intervention described in this paper than in the previous anlaysis. But what about the cost of the PP-implant described in this paper? That cost is relatively quite high compared to the PPIUD and the authors do not comment on that. Other data from the World Bank and another paper by Tumlinson et al also cited, but it is not clear which of these data are being used for the comparison to the results described in this paper. One potential take-away is that the cost of the PP-IUD is much lower the cost of PP-implants. There is not much in the literature about the cost of provision of PP-implants given that the WHO Medical Eligibility Criteria (MEC) was recently updated regarding PP provision of implant, so a discussion about this would be a valuable addition to the literature.

Additional smaller comments:

- In the first paragraph of the introduction, the following statement is made: “In post-partum periods, 50–90% of women experience unmet need, while 95% of women desire to avoid pregnancy for at least 1 year after delivery.” However, the research that is cited (Pasha et al.) only includes data from five countries whereas the statement the authors make is very broad. Consider revising to clarify. Also, see paper with analysis of data from 21 countries by Moore Z *et al.* (2015)\(^1\).

- Introduction – authors should acknowledge that WHO MEC was recently updated regarding PP insertion of implants\(^2\).

- In the third paragraph of the Introduction– the category of LARCs also includes the hormonal IUD (the LNG-IUS). Suggest revision to acknowledge this; it could just be a footnote.

- Introduction – citation 7 – This is a white paper form 2005. there are many more recent papers that document the effectiveness and cost-effectiveness of FP methods. Suggest replacing with a more recent citation.

- Note that the analysis in the paper in citation #18 by Tumlinson *et al* was updated in a more
recent paper. I encourage you replacing the data/citation here this this more recent work. See: Rademacher et al. (2016)³.

- In the Ethics section, it was confusing how the focus group discussions and surveys related to the costing component, if at all. Consider revising to clarify.

- I realize that you describe the intervention in-depth in another paper, but I suggest that you clarify in this article what the baseline service delivery model was for PPFP at the sites before the intervention was introduced. That will allow you describe and calculate the incremental costs of the new PPIUD and PP-implant intervention being evaluated.

- The Neukom et al paper that is cited (Citation #18) used a dedicated provider model. Related to point above, it would be good to clarify if dedicated providers were employed as part of the intervention, or if PPIUD and PP-implant were added to the scope of work for existing providers at the facilities. If it was the latter, this would not be a fair comparison to the costs described in the Neukom et al paper as the models are different. And again, the key is to calculate the incremental costs of the intervention you described - so only the incremental costs of having providers add PPIUD/PP-implants to their service package.

Thank you for the chance to review. Again, this is an important topic, and I hope the authors will consider revising and re-submitting.

References

Is the work clearly and accurately presented and does it cite the current literature?
Partly

Is the study design appropriate and is the work technically sound?
No

Are sufficient details of methods and analysis provided to allow replication by others?
No

If applicable, is the statistical analysis and its interpretation appropriate?
Not applicable

Are all the source data underlying the results available to ensure full reproducibility?
Partly
Are the conclusions drawn adequately supported by the results?
Partly

**Competing Interests:** No competing interests were disclosed.

**Reviewer Expertise:** Family planning, health economics, long-acting reversible methods, postpartum family planning and immunization integration

I confirm that I have read this submission and believe that I have an appropriate level of expertise to state that I do not consider it to be of an acceptable scientific standard, for reasons outlined above.

Reviewer Report 03 September 2018

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Katherine Tumlinson
Department of Maternal and Child Health, Gillings School of Global Public Health, University of North Carolina at Chapel Hill, Chapel Hill, NC, USA

**Overall:** This is a well-written paper that makes a valuable contribution to the current body of literature by describing the cost per couple year of protection of LARC methods in Rwanda, after factoring in the cost of activities/materials designed to increase demand for these methods.

I would encourage the authors to be more explicit about why such promotional activities are necessary for LARCs and why it is important to factor in the cost of promotional/demand-creation activities when calculating CYP for LARCs.

I would also encourage the authors to include the cost of labor and supplies required for LARC insertion in their calculation of LARC CYPs (or to make this more explicit if they have already done so).

Additionally, in the discussion section, I would encourage the authors to present the data comparing the CYP of other methods in a visual format so that readers can more easily interpret the results presented in this paper relative to the CYPs of shorter-acting methods or other LARC + promotion CYP calculations.

These recommendations are described in more detail below, along with more minor suggestions. Once these concerns are addressed, I strongly recommend indexing. Thank you for the opportunity to review this paper.

**Abstract:**
1. The introduction presents the results of the parent study/intervention which was designed to increase demand for LARCs within a small number of facilities in Kigali. I encourage the authors to re-write this paragraph to better lay the foundation for the specific goal of this current paper. The authors may want to consider a short statement of the high unmet need during the postpartum period and the low prevalence of LARCs and the value of better understanding CYP for LARCs after factoring in the cost of promotional/demand-creation activities.

2. Similarly, the methods section of the abstract falls a little bit short; it would be helpful to indicate that the authors utilized a standardized method for calculating net cost of the intervention.

Introduction:
1. Overall the introduction is very well written and pleasantly concise. However, I would recommend insertion of a short paragraph that helps the readers to understand a key challenge of LARCs: promotional or demand creation activities are often necessary to increase uptake. Few prior studies (to my knowledge) have been able to calculate a CYP for a LARC that includes the cost of these demand creation activities. This is an important strength of this paper and should be highlighted.

2. An additional recommendation for the introduction involves the description of the parent study/intervention. In the second sentence of paragraph four, the authors briefly describe the results of the parent study in terms of the enormous increase in uptake. This is important information; however, it feels as if the authors have cut and paste from the abstract of the prior paper and – on first glance – it was confusing as I didn't realize the authors were describing the intervention study and I mistakenly thought the results of the current paper were being summarized in the introduction. I recommend revisions so that this paragraph does a better job of explaining that there was a parent study/intervention that was found to be enormously successful in increasing the uptake of LARCs in select Kigali facilities and now the authors are writing this paper with the goal of understanding the CYP of LARCs, factoring in the cost of these very effective promotional activities.

Methods:
1. I would consider moving the first paragraph (ethics) to the end of the methods section, if possible. I was confused to read about focus group discussions in the first sentence, since I didn't yet understand that formative research was done prior to designing effective promotional activities, neither of which are the real focus of this paper.

2. Are there available data on the cost of the supplies needed for insertion and the cost of provider’s time for insertion? For example, in a paper I wrote (which the authors cite, reference #17) that included CYP of various methods, we included the cost of supplies ($1.24) and labor (2.91) when calculating CYP for Sino-Implant ($12.10 total direct cost). I see the authors include “reimbursements for providers” but it's not clear if this is the cost of labor (and, if so, it seems low). I also see consumables and supplies which appear to include specula and forceps, but I imagine there may be other supplies needed, for example alcohol pads, gauze/bandage, etc. It should not be difficult to obtain this data if not currently in hand.

Results: Excellent and concise presentation of exciting results!

Discussion: Again, well written and compelling. I have just a few suggestions for improvement:
1. The authors discuss data from a prior study in Rwanda and also recent World Bank data collected across multiple countries. Is it possible to present any of these data in a visual format alongside the results of this paper? It appears that the promotional approach used in the intervention study represents an improvement over prior efforts to increase LARC uptake in Rwanda – 3500 LARCs were inserted within one year in just 6 facilities and the total cost was under $75k. Can the authors create a graph that compares CYP from this study to the CYP from the FHI study so that readers can quickly see/digest that the CYP in this study was about one-fifth of the prior FHI study?

2. Can the authors present their calculated CYP for LARCs in a graph alongside the current CYP for shorter-term methods in Rwanda? This could help to highlight important differences in CYP across methods and make the case for larger investment in LARCs (or, at least, IUDs) as well as scaling up of the promotional flip-chart and training activities incorporated in the parent intervention.

3. When discussing the World Bank and USAID data, the authors should also indicate whether these prior studies included the cost of any demand generation activities (probably not).

4. In the last paragraph, prior to discussing limitations, the authors discuss the overall finding that IUDs represent significant cost savings over implants, largely due to the difference in the cost of the commodities. Some may argue, however, that IUDs represent a more difficult “sell” because they are more invasive (and painful?) to insert. Yet numerous women in the current study opted for the IUD over the Implant. Could the authors include data that might explain the comparative popularity of the IUD over the Implant among women in this study and discuss any implications?

Is the work clearly and accurately presented and does it cite the current literature?
Yes

Is the study design appropriate and is the work technically sound?
Yes

Are sufficient details of methods and analysis provided to allow replication by others?
Yes

If applicable, is the statistical analysis and its interpretation appropriate?
Yes

Are all the source data underlying the results available to ensure full reproducibility?
Yes

Are the conclusions drawn adequately supported by the results?
Yes

Competing Interests: No competing interests were disclosed.

I confirm that I have read this submission and believe that I have an appropriate level of
expertise to confirm that it is of an acceptable scientific standard, however I have significant reservations, as outlined above.